



## Case Study

# Product Assessments Help Discover Needs within Large Facility

**Industry:** Pharmaceutical

**Topic:** Emergency Eyewash & Shower Assessment

**Result:** Efficiency in product stocking  
Uniformity within a large facility  
Reduction in facility costs

Part of Quest's strength is the relationship and assistance of the safety industries' leading manufacturers.

**Contact Us and See What We Can Do for You**

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### Problem

One of our key clients was in need of a facility wide evaluation of their eyewash stations and emergency showers. Over the years they had used several different vendors leading to an abundant number of skews for replacement parts as well as a lack of standardization throughout their facility.

### Consideration

Although Quest has access to a variety of vendors which are fully capable of supplying these types of products we wanted to utilize a vendor which best fit the needs of this company. That particular vendor was HAWS. HAWS' full-line of emergency shower and eyewash stations as well as their superb customer service led us to recommend them for this project.

### Solution

HAWS representatives spent numerous hours over several days evaluating the needs and current state of emergency showers and eyewash stations throughout the entire facility, at no cost to our client. The result was a standardization of these practices and products which is critical to the overall efficiency of the facility and safety of every worker. This standardization allowed them to reduce the number of SKUs for replacement parts as well as the assurance that the entire facility was well within OSHA compliance.

Quest's relationships with our vendors allows us to bring great value to our clients. We are able to utilize the expertise that each of these vendors has to present specific solutions that not only keep workers safe but also reduce facility costs.

*"Experience is a master teacher, even when it's not our own."*

— Gina Greenlee